WEST VIRGINIA PROGRAM IMPACTS



State Energy Efficient Appliance Rebate Program

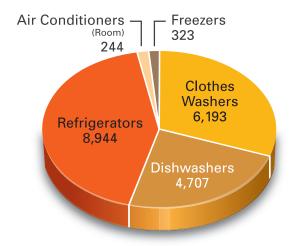
The State of West Virginia conducted a 14-month rebate program to help residents replace older, inefficient appliances with new, ENERGY STAR® qualified models. West Virginia focused its program on major appliances and residents received 20,411 rebates, representing total annual energy savings to the state of nearly 9 billion Btu. Over their lifetimes, the products rebated will save enough energy to power all of the buildings and streetlights at Babcock State Park for the next 50 years.

TOTAL REBATES BY CATEGORY

50%

MAJOR APPLIANCES 20,411 rebates (100%)

%001



"ENERGY STAR qualified appliances use up to 50 percent less energy than older models or less-efficient counterparts currently on the market. That translates into huge savings year after year on household energy costs. The West Virginia appliance rebate program allowed many consumers to take advantage of these savings."

 Jeff Lasater, Store Manager of Lowe's of East Charleston, West Virginia

MAJOR APPLIANCES

	Major Appliances	HVAC**	Water Heaters**	A ll Products
Rebate Payments to Customers (Thousands)	\$1,650	N/A	N/A	\$1,650
Consumer Spending (Thousands) and Leveraging Ratio	\$14,986 (9.1:1)	N/A	N/A	\$14,986 (9.1:1)
Sales Tax Leveraged*(Thousands) and Leveraging Ratio	\$899 (0.5:1)	N/A	N/A	\$899 (0.5:1)
Annual Cost Savings* (Thousands)	\$486	N/A	N/A	\$486
Annual Energy Savings* (Billions of Btu)	9	N/A	N/A	9

^{*} Estimated ** The West Virginia program provided rebates only for Major Appliances

WEST VIRGINIA AT A GLANCE

- Five products received rebates ranging from \$20 to \$100.
- In preparation for the program, West Virginia joined the Responsible Appliance Disposal Program and required that replaced units be properly recycled, thus helping to change how consumers and retailers think about appliance recycling.
- West Virginia received \$1,740,998 from the federal government to implement the program; nearly 95 percent of this funding went directly to rebates.
- Federal funds covered \$91,208 of administrative costs; retailers also provided \$82,652 of in-kind support.

KEY DATES

June 17, 2010:

Program launches with rebates on ENERGY STAR qualified clothes washers, dishwashers, freezers, refrigerators, and room air conditioners.

August 24, 2011:

Program closes, with all waiting lists closed and rebates paid.



REBATE DISTRIBUTION BY ZIP CODE

